

Investor site visits to Cardington and Milton Keynes





1. Overview of Restore Charles Skinner, CEO

2. Cardington visit Iain Hulmes, MD Technology

3. Milton Keynes visit Tom Baldock, MD Synertec, Information Management

Our business



Restore provides mission critical services that protect and manage valuable data, information, communications and assets.

Information Management







| Market position | No.2 | No.2 | No.1 | No.1 |
|--|---|--|--|---|
| Market size ¹ | £890m | £200m | £315m | £530m |
| Market growth ¹ | c5% | c0% | c(10%) | c5% |
| UK sites | 54 | 9 | 8 | 6 |
| Employees ² | 1,340 | 307 | 344 | 345 |
| ¹ Management estimates ² As at 31 December 2024 | Long term physical records storage and management services Physical to digital processing Cloud storage and data management Process outsourcing Digital mailrooms Data management software | Secure paper and IP destruction Paper recycling and resale Onsite and offsite capability | Office and commercial relocations Short-and medium-term commercial asset storage Office and light industrial decommissioning solutions Project management services Life science services | High security IT asset erasure IT decommissioning and recycling Technology refurbishment and resale IT asset preparation and installation IT relocation |

Restore

Technology





Iain Hulmes - Managing Director



- Joined Restore in March 2024
- Background in manufacturing & contracting across wide range of sectors including energy, recycling and environmental
- Experienced leader who has worked in PLCs, family firms and VC backed early-stage companies



Technology in numbers



We are a UK leading provider of IT lifecycle services. Our reputation is built on delivering secure data destruction, backed by in-house logistics and fully vetted staff.



5 secure and accredited sites, UK wide



310 employees



500+ active customers



35 collection vehicles



6 high security mobile shredders



12.5K assets and 12K hard drives per week



What we do



Focus on Service, Security & Sustainability

Full IT Lifecycle



Pre-Life

- Receive new assets
- Configure
- Tag
- Deploy



Mid-Life

- Collect used assets
- Grade, test, erase
- Decide if pre- or end-of-life



End-of-Life

- Collect old assets
- Grade, test, erase
- Decide if recycle or remarket



Additional **Services**

Secure Destruction

- Mobile fleet
- Vetted staff
- On and off-site

Engineering Services

- · Installations and relocations
- Server moves
- Deployment

Hard Drive Erase & Repair

- Global trading
- Proprietary systems
- · Genesis and Nemesis

Focus on Price & Free Collection

Growth plans



Customer Journey

4

Win Business

Deliver Service

Build Trust

Expand Relationship

Multiple opportunities

- Diverse range of end customers
- Suppliers are valued and rewarded



Focus on **Value Added Resellers**

- More pre- and mid-life services
- Rapid growth in capabilities
- Capacity available at all main sites



Beyond ITAD

- Improving operating margin YoY
- Single ERP system
- Efficient, secure sites



Stable Platform



We have significant opportunities to expand our relationship with partners; capturing more revenue and market share by offering services beyond traditional ITAD.



Any questions?





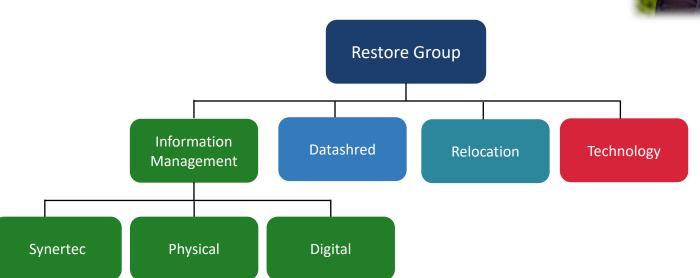
Milton Keynes Site visit



Welcome to Synertec



- Tom Baldock Managing Director
- Joined Synertec in May 2012
- Managing Director from May 2020
- Established in 1999
- Acquired by Restore Group in March 2025





About Synertec





290 Employees



250+ Customers



100+ million physical documents a year



5+ million digital documents per month



37% YOY increase in digital communications

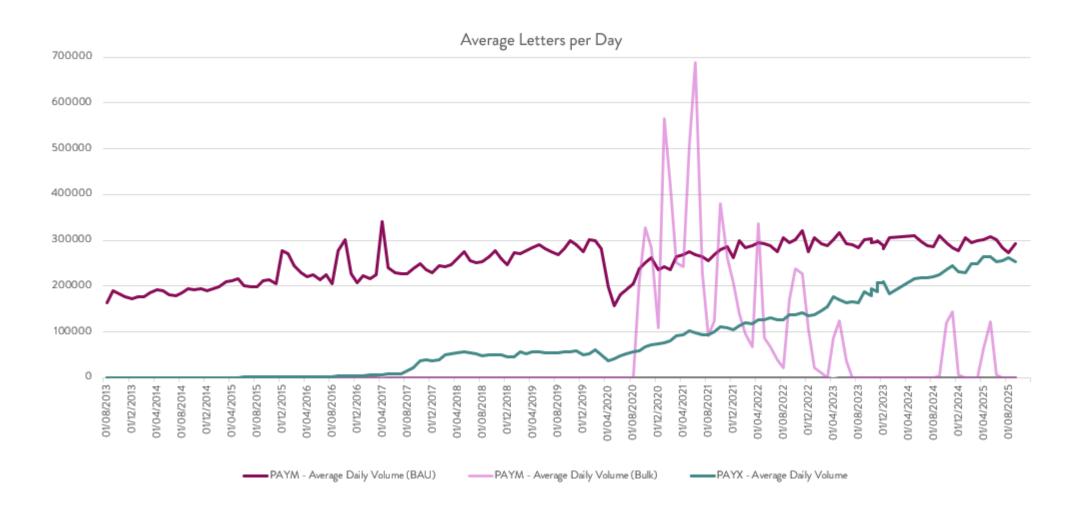


17% average revenue growth



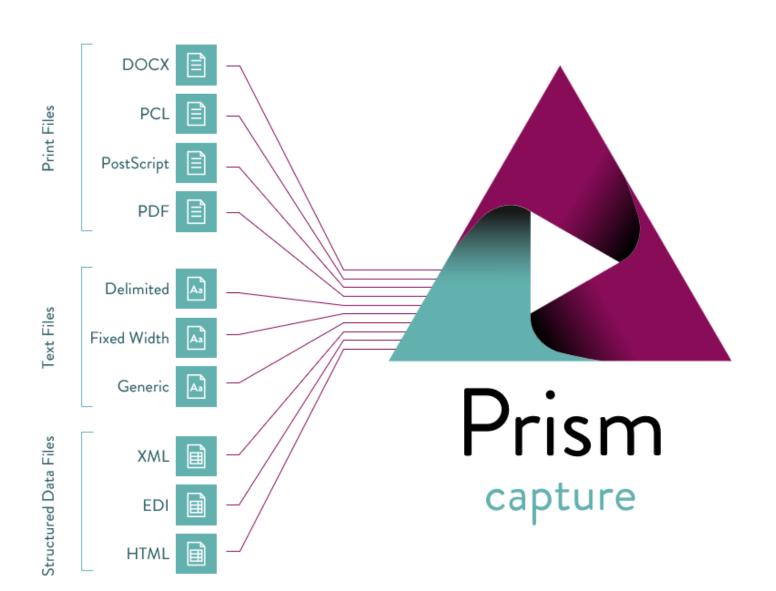
Consistent growth in volume





Capture





Captures data formats derived from the most complex systems

Transform



Format Translation

Audio

Braille

Easy Read

Enlarged Fonts

Colour Contrast Paper

Standards

Address format Royal Mail PAF Validation

Lookup

1st Class Post Escalation Make Copy Documents Routing Rules

Mail Merge Automation

Word/Excel

Accessible Information Standards

NHS Capture & Share

Security

PID Suppression (Envelope Window)

Combine Documents

Single Document Type
Multiple Document Types

Time Criteria

De-duplication

Additional Content

Attachments Enclosures

Add Code

Barcodes QR Codes



Prism

transform

Transforms content to meet the most demanding client requirements

Calculations

Date Time Amount Checksums

Reply Processing

SMS Replies Email Bounce-backs

VaultLink

Data Extraction
Data Formatting

Content Amendmen

Merge Documents Additional Text Replacement Text Suppressed Text Watermarks

Audit

Standard Reports
Bespoke Reports

Action Cells

Validation Rules Approval Rules

Data Format Validatio

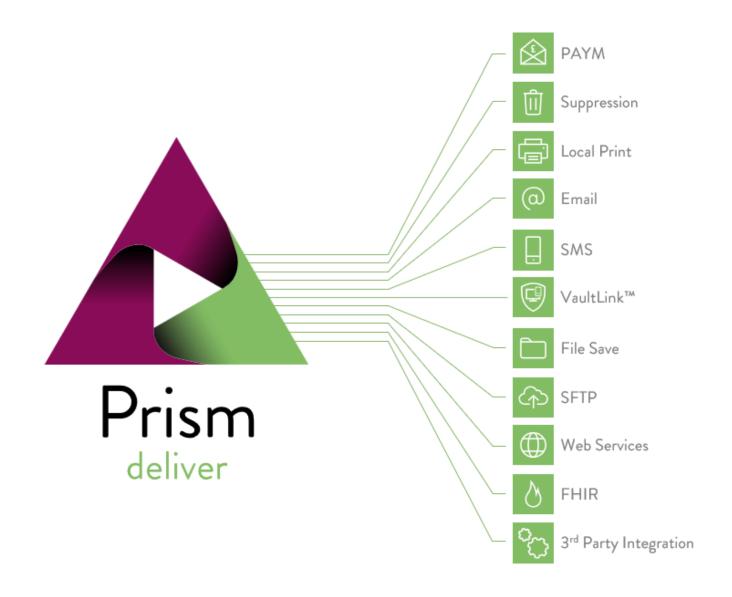
NHS Number NI Number VAT Reg Number Email

Suppressio

Deceased Patient

Deliver





Delivers information which satisfies the most diverse communication needs

How Prism works for NHS customers



Our Capture, Transform and Deliver process helps streamline patient needs + through our comprehensive offering



















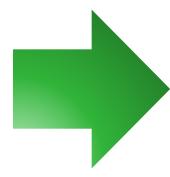






Growth plans





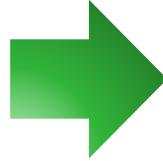
Sales opportunities

- + New markets
- + Cross sales
- + Cloud SaaS product

Core business

- + NHS
- + Local Government
- + Commercial Sector

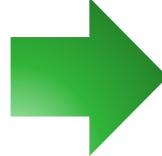
"Identify and implement new technology within the business to assist in future growth and product development"



"Diversify into new markets through creative strategies which gain traction"



- + Acquisition of print companies
- + Regional expansion



Why do customers choose Synertec?



Reduced cost

Increased control

Consultative approach

Interoperability

Expertise

- + Improved Efficiency
- + Cost savings

- + Reduced risk
- + Increased Auditability

- + Flexible
- + Tailored service
- + No expensive IT project
- + Accessibility compliance





Production Tour



Health and Safety

- You will be chaperoned at all times
- High vis vests and hearing protection mandatory
- Please don't touch any production machinery and be careful where you are walking
- Let one of us know if you need to leave the production area for any reason

Information Security

- Live customer documents and data
- No photography or videography

Please ask lots of questions!



Any questions?



Restore